



Dear GBO Member,

Welcome to the GBO January Newsletter!

Meet the CEO



Miguel Ángel Reyes Riera (Miguel, as he likes to be called) was born in 1978 (42) in Oviedo, Asturias (a beautiful region in the north of Spain). He has a degree in Chemical Engineering and soon after finishing his studies, he started working as a freelance translator, working mainly with technical patents.

At the same time, he also started working for Repsol, as sales & technical manager in the dyes and rubber chemicals industries. During the 6 years he worked for the petrochemical multinational, he had the opportunity to travel to many countries around the world, including Iran, Pakistan, Israel, Thailand and Indonesia, as well as many others in Europe and North America.

In 2006, he made the decision of leaving Repsol and founding OneDocument, a translations company for which he has been working as a CEO since then, making it grow since its inception to turn it into a company with 12 in-house employees and more than 400 freelance translators.

In September 2018, after being invited to one of our lunches in Madrid by GBO founder Peter Redrin, Miguel decided to join GBO and soon became a very active member, joining the Advisory Board and the shareholding team soon after that, In June 2019 he was appointed as the President of the Madrid chapter, later to become GBO's CEO in October 2019.

Miguel is currently living in Terrocaballeros, Segovia, and is married with two kids (4 and 6), who he confesses are their true bosses. He loves sports and is a very active MTB rider whenever he finds free time!

Club Events in January

Monaco - A speaker event and an evening to remember in Monaco. On January 21st, Richard Wikström, GBO's Global President, visited Monaco where Jean Bernard, the President of GBO Monaco, had meticulously organized an event together with our Riviera chapter. GBO member and speaker, Vincente Zaragoza,

presented his recently launched movie on research made in motivation based on athletes training and goal settings.

The event was held at Stars 'n Bars restaurant. Among the 60 members and guests, we had the pleasure of seeing many GBO members and Presidents from Mallorca, Milano and Zürich.

We are very excited to give our worldwide members an additional reason to visit the French Riviera with inspiring guest speakers and debate events every 2 weeks alongside dinner meetings.



To register for the coming events in Monaco, click here <https://www.globalbusinessowners.com/meetings/gbo-dinner-in-monaco-10/>

Berlin - A New Year's evening with partners was organized by the Berlin Presidents, Jens Tülsner and Philip König on January 24th. The evening took place in restaurant Rosengarten and a delicious Asian menu was served. Everyone enjoyed the idea of such an event with spouses and/or partners. It was an excellent occasion to discuss new ideas and intentions for the two Berlin chapters.



London - Alongside the lunches and dinner meetings, an after-work drink format with members only was introduced, on January 27th, by our London Presidents Team, Stefan Laux and Rob Gaskell. The evening, which took place in Mercato

Mayfair, a converted church, was meant to be in a relaxed atmosphere to meet and get to know fellow members further over a drink in a spectacular venue.

These were the comments from our London members after the event:

“The mingle format is a refreshing complement format to the dinners”

“The place is cool, and everyone wants to come back”

“Great ambiance and enjoyable lager”

“Great evening and venue, great to be part of GBO”

“I really enjoyed the different format”



À la carte Services

Since the launch of the new and improved À la carte service last December, the GBO Campaign Service has been used by 12 members. 7 lead generation campaigns are running at present, some in their 2nd and 3rd month. The results are notably positive across a wide range of services and products on offer. We are looking forward to report similar results for other À la Carte Services which are proving more and more popular.

Sponsor a Start-up

Diversity is a central and important part of the GBO community.

One way to achieve this is the new Sponsor a Start-up program which gives exciting new start-up companies the possibility to become a part of the GBO community and to benefit from the knowledge, advice and connections of experienced GBO members. All interested GBO members will have the opportunity to get involved with new ideas and highly motivated young entrepreneurs.

Here is how the program works:

Every local chapter can sponsor 1 start-up company. Interested members can pitch in any amount they choose until the annual membership fee is reached. These members then form a board that will choose one of 3 pre-selected start-ups they want to sponsor. For every sponsored start-up in each chapter, GBO will also sponsor an additional start-up for this chapter.

Each chapter will be invited to participate in this program via the local Presidents.

Member Check-In

GBO members are the heart of the club and we want to make sure you are happy. Over the next weeks, members will be receiveing an email to set a time to speak with someone at HQ. During this courtesy call, members will be given an update of what's happening at the club and will have the opportunity to share their comments and suggestions. We look forward to speaking with as many of you as possible!

**Wishing you a successful February,
Your GBO Team**